

OUTCOME-BASED CONSULTING PRODUCTS

Alongside my time-based consulting services, I also offer a suite of defined, outcome-based consulting products designed to deliver targeted enterprise results mapped directly to your core strategic objectives. These structured, yet flexible, packages function as tailor-made solutions that focus on tangible outcomes.

Whether your priority is accelerating workforce adoption, streamlining complex operational processes, or architecting enterprise change strategy, these offerings ensure measurable impact is achieved within a set timeframe.

CORE SERVICE PRODUCTS:

1. ADOPTION ACCELERATOR

Drive immediate ROI on technical investments and make a positive difference for your people.

The Challenge: You have deployed high-end platforms, systems, or specific AI use cases, but workforce adoption is stalled by behavioral resistance, friction, or low digital literacy.

Digital Readiness Assessments: Uncovering technical and behavioral roadblocks before they impact delivery timelines.

Adoption Journey Mapping: Plotting out employee experience journeys to isolate and systematically dissolve adoption bottlenecks.

Targeted Capability Programming: Delivering custom upskilling tracks and communication campaigns tailored by role and function.

2. EVOLUTION ENGINE

Protect operational continuity and the employee experience through structural enterprise shifts.

The Challenge: Your enterprise is navigating a critical milestone—M&A integration, a complex demerger, or an operating model redesign. Strategy is set, but operational execution is vulnerable.

Strategic Impact Modeling: Dissecting macro-corporate shifts to map exactly how they ripple down to micro-level daily operational roles.

Transition Narrative: Constructing transparent internal communications to preserve workforce trust and mitigate ambiguity.

Leader Enablement Playbooks: Equipping management and transition champions with the specific tools to sustain team stability.

THE BLUEPRINT - PHASES AND TIMELINES¹

PHASE 1

Discovery & Diagnosis

FIRST 30 DAYS

Stakeholder Consultations and Operational Assessments

Employee Experience Focus Groups and Journey Mapping

Establishment of your baseline Capability Scorecard Metrics and KPIs

PHASE 2

Alignment & Design

NEXT 30 DAYS

Comprehensive Gap Analysis and Readiness Mapping

Role-specific Training Needs Analysis by persona

Custom Narrative creation and Communications Architecture

PHASE 3

Capability & Behavior Shift

60 - 90 DAYS APPROX.

Management Playbook mobilization and Champion Network activation

Execution of custom Training Programming, Comms and/or Literacy Campaigns

Final outcome measurement against target KPIs

¹ Timelines and deliverables are adaptable, customized to align with your organization's specific priorities and pace. We will collaboratively determine the most effective plan of action and cost before any commitments are required.